

**LOS ALAMOS COUNTY  
PROCUREMENT DIVISION**

101 Camino Entrada, Building 3, Los Alamos, New Mexico 87544

(505) 663-3507

Advertised: October 3, 2024

Closing Date: October 25, 2024



**Request for Proposals ("RFP")**

**RFP Number: 25-13**

**RFP Name: Removal of Sodium Sulfur Battery System**

**GENERAL INFORMATION**

1. Proposals in response to this RFP may be submitted either in paper form, in a sealed envelope, or electronically by email. Only one of the following submission methods is required:
2. **ELECTRONIC SUBMISSION:** Emails should be addressed to: [lacbid@lacnm.us](mailto:lacbid@lacnm.us). Subject line **must** contain the following information: **RESPONSE – RFP25-13 Removal of Sodium Sulfur Battery System.**

It is strongly recommended that a second, follow up email (without the proposal included or attached) be sent to Derrill Rodgers, Deputy Chief Purchasing Office at [derrill.rodgers@lacnm.us](mailto:derrill.rodgers@lacnm.us) to confirm the Proposal was received.

The body of the email must contain enough information for the identity of the Proposer to be clear, including company name, name of person sending the email, and contact information including email address and phone number.

Only emails with proposals received in the [lacbid@lacnm.us](mailto:lacbid@lacnm.us) email box prior to **2:00 p.m. Mountain Time, October 25, 2024** will be reviewed.

Proposals submitted by email will be opened only after the closing date and time stated in the solicitation document.

3. **PAPER FORM SUBMISSION:** Sealed proposals in one (1) clearly labeled unbound original, three (3) bound copies and one (1) USB flash drive or CD, will be accepted at the Office of the Chief Purchasing Officer, Procurement Division - 101 Camino Entrada, Building 3, Los Alamos, NM 87544, until **2:00 p.m. Mountain Time, October 25, 2024** for this solicitation. **Clearly mark the RFP Number and Name and Offeror on the outside of the sealed proposal, including outer envelope and/or shipping label.** The USB flash drive or CD should be clearly identified. It is the responsibility of the Offeror to assure that the information submitted in both its written response and the electronic version are consistent and accurate. If there is a discrepancy between what is provided on the paper document and the USB flash drive or CD, the written paper response shall govern.
4. Directions to Procurement office:



1. Drive WEST on NM-502 to Los Alamos.
  - Camino Entrada (formerly known as Airport Basin) is 0.4 miles past East Gate Drive, just past East Entrance Park Rest Area.



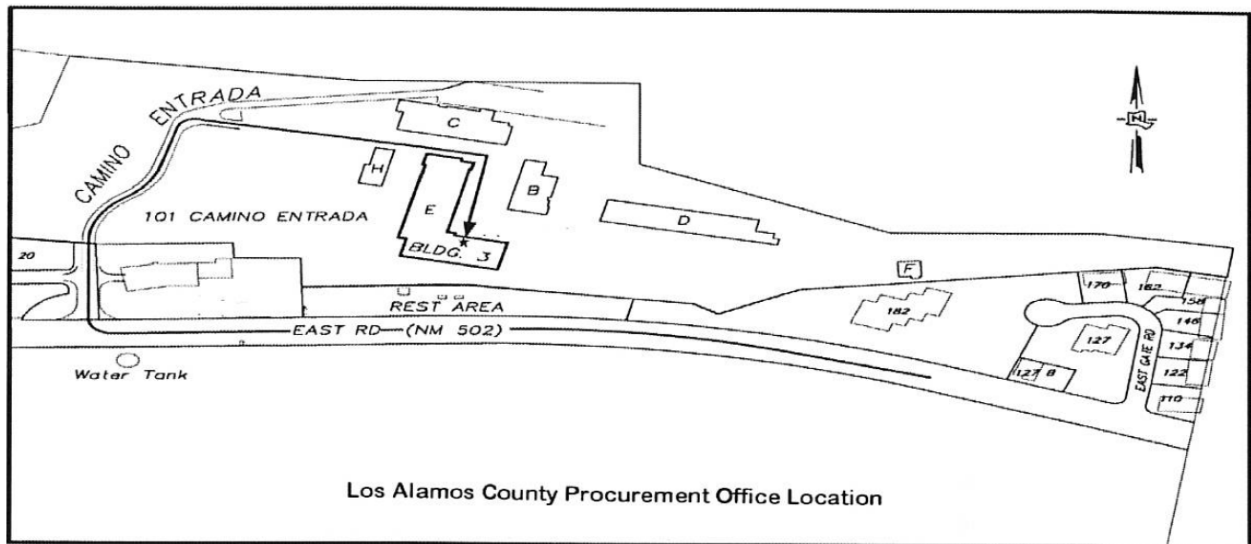
2. Turn RIGHT on Camino Entrada.
  - Road slopes downhill and curves to the right.



3. Take second RIGHT into driveway through gated fence (before the stone sign "Pajarito Cliffs Site").
  - Follow the signs to Building 3, the L-shaped building in the center of the complex.
  - If you pass the Holiday Inn Express and the Airport, you've gone too far.

**The County of Los Alamos is an Equal Opportunity Employer**

- 4. Enter glass door marked "PROCUREMENT." See map below.



5. The Incorporated County of Los Alamos ("County") invites Proposals from all qualified respondents. No Proposal may be withdrawn after the scheduled closing time. Proposals will not be accepted after the scheduled closing time. **Please make note of the submittal requirements outlined in this solicitation.** Read and follow the instructions carefully. **Include the required documents provided in this RFP as part of your submittal packet.** Any misinterpretation or failure to comply with the submittal requirements could result in rejection of the proposal. Proposal preparation is at the Offeror's expense.
6. Any change(s) to the solicitation will be conveyed through the written addenda process. Read carefully and follow all instructions provided on any addendum, as well as the instructions provided in the original solicitation.
7. Any questions must be received in writing at least five (5) days prior to the date fixed for when proposals are due.
8. County reserves the right, at its sole discretion, to accept or reject any proposals; to waive any and all irregularities in any or all statements or proposals; to request additional information from any or all respondents; and to award a contract to the responsible Offeror whose proposal is most beneficial to County. While County intends to execute a contract for the services listed herein, nothing in this document shall be interpreted as binding County to enter into a contract with any Offeror or Proposer.
9. Bids and Proposals are Public Records. Pursuant to the New Mexico Inspection of Public Records Act, NMSA 1978, Chapter 14, Article 2, all materials submitted under this RFP/IFB shall be presumed and considered public records. Except to the extent any information may be protected by state or federal law, proposals shall be considered public documents and available for review and copying by the public.
10. Proposers/Offerors are informed that State law requires that all foreign corporations (NMSA 1978 §53-17-5) and limited liability corporations (NMSA 1978 §53-19-48) procure a certificate of authority to transact business in the state prior to transacting business in the state of New Mexico.
11. The Chief Purchasing Officer has determined a preference is applicable to this offer. A bidder or offeror must submit a written request for preference, with a copy of the state-issued preference certificate, with its proposal to qualify for this preference. Ref. County Code Section. 31-261(b) and Section 13-1-21 NMSA 1978 et al.

## CONTACT INFORMATION

1. For project-specific information, contact Ben Olbrich, at [ben.olbrich@lacnm.us](mailto:ben.olbrich@lacnm.us); (505) 662-8140.
2. For procurement process information, contact [Derrill Rodgers](mailto:derrill.rodgers@lacnm.us), Deputy Chief Purchasing Officer at [derrill.rodgers@lacnm.us](mailto:derrill.rodgers@lacnm.us); (505) 663-3507.

3. Written questions submitted via e-mail should be sent to [Derrill Rodgers](#) and copied to [Ben Olbrich](#).
4. As an additional courtesy to interested parties, this RFP and related documents may also be downloaded from the County's website at the address below.

<https://lacnm.com/bids>

## NEED STATEMENT

County seeks a qualified contractor to perform removal of one (1) NGK one (1) megawatt, six (6) megawatt-hour sodium sulfur battery system. The successful Offeror (selected Contractor) shall be responsible for all disassembly, removal activities, packaging loading, transportation, and proper disposal or disposition of the battery system.

## BACKGROUND

The Incorporated City and County of Los Alamos ("County") is situated at the foot of the Jemez Mountains on the Pajarito Plateau with an elevation ranging from 6,200 feet to 9,200 feet. Two distinct communities, Los Alamos Town site and White Rock, each with its own visitor center, are home to ~19,000 people. Los Alamos is mostly known for the historic accomplishments of its largest employer, Los Alamos National Laboratory, and continues to gain notice for its vast scenic assets and recreational opportunities.

Visit the Los Alamos County website ([www.losalamosnm.us](http://www.losalamosnm.us)) and the tourism website ([www.visitlosalamos.org](http://www.visitlosalamos.org)) for more information.

## SCOPE OF SERVICES (or WORK)

The project scope is as follows, but is not limited to the following:

This project is issued by and under the control of the Incorporated County of Los Alamos. The project is managed by the Department of Public Utilities (DPU).

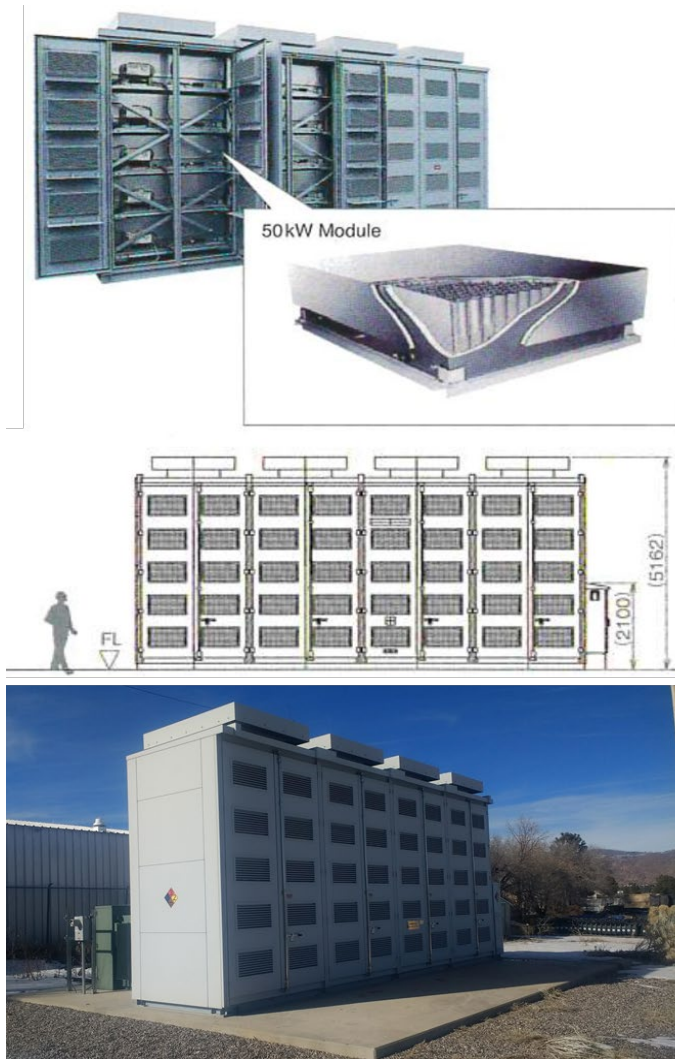
DPU seeks the removal of one (1) NGK One (1) megawatt, Six (6) megawatt-hour sodium sulfur battery system.

1. Term: Work to begin not earlier than December 2, 2024 and to be completed not later than May 31, 2025.
2. Address: 3701 East Jemez Road, Los Alamos, New Mexico 87544 (35°52'36.3"N 106°19'04.7"W).
3. Site accessibility: The site is accessible between 0800 – 1615 hours Mountain Daylight Time ("MDT"), seven (7) days a week, excluding holidays.
4. Site details: The site offers vehicle access to the battery cabinet, with moderately loose gravel surrounding the pad. There is sufficient space to maneuver one or more tractor-trailers and other selected Contractor-supplied equipment such as loaders, hoists or telescopic forklifts.

There is approximately 7-8 feet of flat concrete apron surrounding the battery cabinet which may be used to stage equipment or racking. See Figure 1 below. The area near the apron has loose gravel, and the surrounding area is clear and unpaved. Access may be impaired during wet conditions due to mud.

5. Battery specifications: see Figure 1 below; dimensions are in millimeters. Total cabinet weight is 86,000 kg. There is one (1) battery system cabinet containing twenty (20) battery modules, with each module believed to contain three hundred twenty (320) battery cells. Each module is believed to weigh 3,600 kg. All specifications to be verified by Offeror(s). Details of a similar battery installation can be found at: <https://www.energy.gov/sites/default/files/ESS%202006%20Peer%20Review%20-%20Long%20Island%20Bus%20Sodium%20Sulfur%20Battery%20Storage%20-%20Yan%20Kishinevsky%2C%20NYPA.pdf>. Drawings for the system are attached as Exhibit G.

**Figure 1: Battery system**



6. Responses shall be for the removal and disposal or disposition of all battery cells; any response for fewer than all battery cells will be considered non-responsive.
7. No County equipment is available for battery removal, loading or transportation. Given the size and weight of the modules, selected Contractor will need to have owned or rented equipment delivered to the site at selected Contractor's expense.
8. Condition: battery cells have been in an unmaintained, unheated, uncharged/self-discharged state for at least 36 months.
9. Selected Contractor is responsible for all labor, tools, equipment, materials, and permitting needed for all disassembly of electrical connectors, fasteners and racking necessary to remove batteries.
10. County will de-energize the utility service equipment connected to the battery system.
11. Selected Contractor is responsible for providing all electrical power needed to accomplish the project, external power source is required.
12. Before the Selected Contractor begins work on the battery system, the Selected Contractor shall be responsible for testing and otherwise verifying that the battery system is in a safe condition for removal activities.
13. Selected Contractor shall perform lock out tag out (LOTO) as applicable.

14. Offeror(s) may disassemble the battery cabinet and racking to the extent necessary for removal of the modules, County does not anticipate that the awarded Offeror will remove the cabinet as part of this project. Offerors shall propose on removal of all battery modules and other battery system materials.
15. All conduits, conductors and other appurtenances will be left as-is by the Selected Contractor.
16. Selected Contractor may make any number of trips needed for preparation or transportation.
17. Offerors shall describe their approach to carrying out the project to include but not limited to the following aspects:
  - a. Plan development and schedule for the project; and
  - b. Safety plan; and
  - c. Preparation of the site for removal of batteries; and
  - d. Preparation of batteries for proper transportation; and
  - e. Loading and transportation of the batteries, including all regulatory requirements for transportation; and
  - f. Battery recycling or disposal plan, including the site and the documentation of the delivery to the recycling or disposal site and documentation of the recycling or disposal of the batteries which will be provided to County/DPU as evidence of disposal of the materials; and
  - g. Description of all regulatory aspects which must be addressed to carry out the project and a plan describing the Offeror's approach to addressing and complying with all applicable regulatory requirements; and
  - h. If recycling of materials such as battery cells or connectors is to occur as a part of Offerors plan, the selected Offeror shall provide a payment to County for the scrap value of the batteries net of selected Offeror's removal expenses.
18. See Exhibit F detailing the available laydown areas, green areas are available for laydown. The red area is excluded due to high voltage cables, the yellow area is also excluded, as it is currently occupied for other uses.
19. County staff at the Eco Station will have access to the site, the site is locked after 4:15 PM each day until 8 AM the following day. County is not responsible for the security of Contractor's property on site.
20. Selected Contractor shall provide documentation of the inventory of materials removed and proof of proper disposal or disposition, detailing method and date of disposition, and location of disposition (facility name, location, contact information) signed by the receiving party and Contractor.

## **PROPOSAL REVIEW AND EVALUATION**

Proposals shall be handled so as to prevent disclosure of the identity of any Offeror or the contents of any proposal to competing Offerors during the process of negotiation.

After the RFP has closed, Procurement Division staff prepares a register of proposals containing the name of each Offeror, the number of modifications received, if any, and a description sufficient to identify the item offered. The register of proposals is open to public inspection only after contract award. Procurement Division staff delivers the RFP submittals to the Evaluation Committee Chairperson. The Evaluation Committee reviews and evaluates the submittals. Interviews are only for the purpose of clarification, and may be used for adjusting the final score. Discussions may be conducted with responsible offerors who submit proposals determined to be reasonably likely to be selected for award for the purpose of clarification to ensure full understanding and conformation with solicitation requirements for the purpose of obtaining best and final offers.

For proposals that qualify for Preference, the following procedure will apply; the total evaluation score with or without the cost factor of each proposal received from a qualifying offeror shall be multiplied by 1.05. After application of the factor, the contract shall be awarded to the highest score. If one or more scores are

equal, the same procedure shall be followed with respect to the next category of offerors listed, and the next, until an offer qualifies for award. The priority of categories of offers is as follows:(1) Local business; (2) Resident business.

The Evaluation Committee Chairperson forwards the final evaluation results to the Procurement Division. Award shall be made to the responsible Offeror whose proposal is determined in writing by the Evaluation Committee to be the most advantageous to the County, taking into consideration the evaluation criteria set forth in the solicitation.

### **AWARD OF SOLICITATION**

Following award of the solicitation by County Council, the successful Offeror will be required to execute a contract with County in accordance with the terms and conditions set forth in the Services Agreement, a sample of which is attached as Exhibit A. Offeror may identify any exception or other requirements to the terms and provisions in the Services Agreement, along with proposed alternative language addressing the exception; County, as a governmental entity is subject to certain laws and prohibitions and may, but is not required to, negotiate changes in contract terms and provisions, but will not agree to language that is in violation of the law. The Services Agreement as finally agreed upon must be in form and content acceptable to County.

### **OBLIGATIONS OF FEDERAL CONTRACTORS AND SUBCONTRACTORS; EQUAL OPPORTUNITY CLAUSES**

Contractors and Subcontractor shall abide by the requirements of 41 CFR §§ 60-1.4, 60- 300.5 and 60-741. These regulations prohibit discrimination against qualified individuals based on their status as protected veterans or individuals with disabilities, and prohibit discrimination against all individuals based on their race, color, religion, sex, sexual orientation, gender identity, or national origin. Moreover, these regulations require that covered prime contractors and subcontractors take affirmative action to employ and advance in employment individuals without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, protected veteran status or disability.

Contractors and subcontractors agree to comply with all the provisions set forth in 29 CFR Part 471, Appendix A to Subpart A.

### **ILLEGAL ACTS**

The Los Alamos County Procurement Code, Article 9, imposes remedies and penalties for its violation. In addition, New Mexico criminal statutes impose felony penalties for illegal bribes, gratuities, and kickbacks.

### **CERTIFICATION FORM REGARDING DEBARMENT, SUSPENSION, AND OTHER RESPONSIBILITY MATTERS**

An Offeror is requested to complete the Certification Regarding Debarment, Suspension, and Other Responsibility Matters Form, attached as Exhibit B, and submit with the proposal; if this exhibit is not included with the proposal, it must be provided prior to the evaluations of the received proposals, otherwise the Offeror's proposal will not be considered. This Form serves as a warrant of the Offeror's responsibility, and may not necessarily preclude the Offeror from consideration for award.

### **CAMPAIGN CONTRIBUTION DISCLOSURE FORM**

A Campaign Contribution Disclosure Form is attached as Exhibit C. The Offeror is requested to complete and submit with the proposal. If Form is not submitted with the proposal, upon award, Contractor must submit this form, in accordance with Chapter 81 of the laws of 2006 of the State of New Mexico prior to County's obligation to pay for the Services.

### **VERIFICATION OF AUTHORIZED OFFEROR**

A Verification of Authorized Offeror Form is attached as Exhibit D. The Offeror is requested to complete and submit with the proposal. This Form provides County with the name and information of the authorized Officer who can obligate the selected firm in providing the services to Los Alamos County.

## PROPOSAL FORMAT

**All Proposals must clearly address the Offeror's approach/method to perform the elements described in the Scope of Services. Failure to address the Offeror's process to perform the elements of the Scope of Services may cause the County to determine the Proposal as non-responsive. For example, simply providing that the Offeror can complete the work as provided in the RFP will be considered as incomplete.**

Offerors shall submit a Proposal to the County in the format described below.

All proposals should be in 8.5X11-inch format. There is no page limit.

Proposals shall include, but need not be limited to, the following ten (10) components (in addition to the attachments) as identified below. **For uniformity in the Proposal review process, please sequence Proposals as shown below using the same header names as below and using the header names from the Scope of Services where requested.**

Information provided in the Proposal may be used in the contract between the successful Offeror and the County.

- 1. Introduction and Statement of Qualifications.** Provide a brief introductory cover letter.
- 2. References.** List three (3) individuals who can be contacted as professional references. Include addresses, phone numbers, and email addresses for each one.
- 3. Experience.**
  - a. State qualifications of Offeror's staff members who might be assigned to the Project. List all applicable licenses and certifications for each individual.
  - b. Describe training and ability to perform the required services.
  - c. Describe Offeror's experience with removal of similar battery systems in the past five (5) years.
- 4. Applicable Licenses, Permits, Trainings and Certifications.**
  - a. Offerors should describe all applicable pertinent licenses, permits, bonds, registrations and/or certificates to carry out the Services required in the State of New Mexico.
- 5. Description of Services and Ability to Meet Scope of Services.** For each item under Scope of Services in this RFP, provide the following information:
  - a. Summarize, in narrative form, Offeror's Project understanding, and describe Offerors process, planning methodology, approach and ability to fulfill the Scope of Services. and identify any modifications to the proposed Scope of Services.
  - b. Identify and describe any additions, exceptions, or other modifications or constraints that the Offeror proposes to the Scope of Services that may be deemed necessary or may aid in successfully delivering the Services described;
  - c. Identify and describe any known constraints in fulfilling the Scope of Services as described;
  - d. Describe responsibilities of Contractor versus County for each item under Scope of Services;
  - e. Identify, **in bulleted list form**, Project deliverables for the project and describe Offeror's proposed process for obtaining approvals; and



- f. Provide detailed information for any optional or services not otherwise described in the Scope of Services, defined clearly as individual items, and provide a narrative to describe the optional or additional services.
- 6. Proposed Project Plan and Schedule.** Offerors should include with their Proposal a clearly defined plan and estimated schedule to complete all tasks. **All key tasks and/or phases should be clearly defined as separate line items.** The Proposed Project Plan and Schedule should include, but shall not be limited to, the following:
- Key tasks and/or phases, identified and listed on separate lines;
  - Anticipated duration to accomplish each key task and/or phase identified in number of weeks;
  - Total amount of time to fully complete all tasks and/or phases; and
  - Estimated submission of deliverables during each task and/or phase.
- 7. Suitability/Benefit to the County of Any Optional and/or Additional Services.** Offerors should propose any additional or optional services, not already identified in the Scope of Services, that may be of benefit to the County. Each optional or additional service should be described individually in the Proposal and costs should also be listed individually in the separate Cost Summary.
- 8. Cost.** *Please note that the County Code of Ordinances, Sec. 31-111 – Types of Contracts states the following: “Subject to the limitations of this section, any type of contract which is appropriate to the procurement and which will promote the best interests of the county will be used, provided that the use of a cost-plus-a-percentage-of-cost contract is prohibited.”*
- Propose, using Offeror’s own document, costs for all services, defined clearly in individual line items, and any optional services Offeror may provide that may not be otherwise identified in the requested Scope of Services of the RFP. The Cost Summary should include, at a minimum:
    - Costs to complete all tasks described in the Offeror’s Proposal and Scope of Services;
    - A description of how costs are charged for travel and whether they are charged as direct reimbursable costs.
    - Hourly rates by classification, if applicable.
    - If recycling of materials such as battery cells or connectors is to occur as a part of Offerors proposal, the Offeror must describe the value of scrap materials net of Offeror’s removal expenses in the cost proposal.
  - List the cost of optional or additional services, if any, as individual separate line items to facilitate the evaluation of these optional services.
  - Add a narrative to describe cost categories and how costs are calculated if such details would assist in the consideration of the cost proposal.
- 9. Submission of County’s Standard Sample Service Agreement with Deviations or Exceptions Noted or Acknowledgment of No Deviations or Exceptions.** Offeror should note any deviations or exceptions to Exhibit “A” in Offeror’s response. Provide the original language with the County’s standard terms and any suggested edits, or acknowledge that Offeror has no deviations or exceptions. (Please also see “Award of Solicitation” above.)
- 10. Confirmation of Ability to Provide a Certificate of Authority Issued by the New Mexico Secretary of State or Statement that NMSA 1978 §53-17-5 and §53-19-48 is Not Applicable.**



Offeror should acknowledge in their Proposal the ability to comply with New Mexico state's law, which requires that all foreign corporations (NMSA 1978 §53-17-5) and limited liability corporations (NMSA 1978 §53-19-48) procure a certificate of authority to transact business in the state prior to transacting business in the state of New Mexico. Offerors should include in their Proposals a copy of their certificate as evidence of good standing or provide an acknowledgement that offeror shall timely comply with NMSA 1978 §53-17-5 and §53-19-48 if not already in compliance. If NMSA 1978 §53-17-5 and §53-19-48 are not applicable to Offeror, include a statement of explanation in the Proposal.

**DOCUMENTS TO SUBMIT WITH PROPOSAL.** Should include, but may not be limited to the following:

1. Exhibit "A": Sample Services Agreement with any deviations or exceptions identified in track-changes or acknowledgement of no deviations or exceptions.
2. Exhibit "B": Certification Regarding Debarment, Suspension, and Other Responsibility Matters – Primary Covered Transactions.
3. Exhibit "C": Campaign Contribution Disclosure Form
4. Exhibit "D": Verification of Authorized Offeror
5. New Mexico Secretary of State Certificate of Authority (if applicable)
6. **Copies of all applicable Licenses, Permits, Trainings and Certifications Offeror possesses for performance of the work as Proposed.**

**PROPOSAL EVALUATION CRITERIA:** As described and/or demonstrated in the RFP response.

	Criteria	Weighted Points
1	Introduction and Statement of Qualifications	5
2	References	10
3	Experience	15
5	Description of Services and Ability to Meet Scope of Services	30
6	Proposed Project Plan and Schedule	10
7	Cost	35
	<b>Total Score</b>	<b>105</b>

Exhibit A  
SAMPLE SERVICES AGREEMENT  
RFP NO: 25-13  
RFP Name: Removal of Sodium Sulfur Battery System

AGRXX-XX



**INCORPORATED COUNTY OF LOS ALAMOS  
SERVICES AGREEMENT**

This **SERVICES AGREEMENT** ("Agreement") is entered into by and between the **Incorporated County of Los Alamos**, an incorporated county of the State of New Mexico ("County"), and \_\_\_\_\_, a \_\_\_\_\_ corporation ("Contractor"), collectively (the "Parties"), to be effective for all purposes \_\_\_\_\_, 202X ("Effective Date"). *[Alternate: to be effective on the date of last signature. Depending on timing of Services this alternate may be appropriate. Preferred practice is to use a defined date. If project schedule is time sensitive, recommend using a defined date.]*

**WHEREAS, [FOP RFP'S]** -- the County Purchasing Officer determined in writing that the use of competitive sealed bidding was either not practical or not advantageous to County for procurement of the Services and County issued Request for Proposals No. 2X-XX ("RFP") on \_\_\_\_\_, requesting proposals for \_\_\_\_\_, as described in the RFP; and

**[FOR RFP'S ONLY] -- WHEREAS**, Contractor timely responded to the RFP by submitting a response dated \_\_\_\_\_ ("Contractor's Response"); and

**[FOR RFP'S ONLY] -- WHEREAS**, based on the evaluation factors set out in the RFP, Contractor was the successful Offeror for the services listed in the RFP; and

**[FOR DPU CONTRACTS MORE THAN \$100,000.00] -- WHEREAS**, the Board of Public Utilities approved this Agreement at a public meeting held on \_\_\_\_\_; and

**[FOR CONTRACTS MORE THAN \$300,000.00] -- WHEREAS**, the County Council approved this Agreement at a public meeting held on \_\_\_\_\_; and

**WHEREAS**, Contractor shall provide the Services, as described below, to County.

**NOW, THEREFORE**, for and in consideration of the premises and the covenants contained herein, County and Contractor agree as follows:

**SECTION A. SERVICES:** *[To be added based on services requested by County and proposed by Contractor and accepted by County.]*

**SECTION B. TERM:** The term of this Agreement shall commence \_\_\_\_\_ and shall continue through \_\_\_\_\_, unless sooner terminated, as provided herein. At County's sole option, the **[County Utilities Manager]** may renew this Agreement for up to \_\_\_\_\_ (\_\_\_\_) consecutive one-year period(s), unless sooner terminated, as provided therein.

## SECTION C. COMPENSATION:

1. **Amount of Compensation.** County shall pay compensation for performance of the Services in an amount not to exceed \_\_\_\_\_ (\$\_\_\_\_\_), which amount does not include applicable New Mexico gross receipts taxes ("NMGRT"). Compensation shall be paid in accordance with the rate schedule set out in Exhibit A, attached hereto and made a part hereof for all purposes.
2. **Monthly Invoices.** Contractor shall submit itemized *[monthly, per the completion of the Project Phase/Task, annually, or upon some other schedule proposed by Contractor and accepted by County]* invoices to County's Project Manager showing amount of compensation due, amount of any NMGRT, and total amount payable. Payment of undisputed amounts shall be due and payable thirty (30) days after County's receipt of the invoice.

**SECTION D. TAXES:** Contractor shall be solely responsible for timely and correctly billing, collecting and remitting all NMGRT levied on the amounts payable under this Agreement.

**SECTION E. STATUS OF CONTRACTOR, STAFF, AND PERSONNEL:** This Agreement calls for the performance of services by Contractor as an independent contractor. Contractor is not an agent or employee of County and shall not be considered an employee of County for any purpose. Contractor, its agents, or employees shall make no representation that they are County employees, nor shall they create the appearance of being employees by using a job or position title on a name plate, business cards, or in any other manner, bearing County's name or logo. Neither Contractor nor any employee of Contractor shall be entitled to any benefits or compensation other than the compensation specified herein. Contractor shall have no authority to bind County to any agreement, contract, duty, or obligation. Contractor shall make no representations that are intended to, or create the appearance of, binding County to any agreement, contract, duty, or obligation. Contractor shall have full power to continue any outside employment or business, to employ and discharge its employees or associates as it deems appropriate without interference from County; provided, however, that Contractor shall at all times during the term of this Agreement maintain the ability to perform the obligations in a professional, timely, and reliable manner.

**SECTION F. STANDARD OF PERFORMANCE:** Contractor agrees and represents that it has and shall maintain the personnel, experience, and knowledge necessary to qualify it for the particular duties to be performed under this Agreement. Contractor shall perform the Services described herein in accordance with a standard that meets the industry standard of care for performance of the Services.

**SECTION G. DELIVERABLES AND USE OF DOCUMENTS:** All deliverables required under this Agreement, including material, products, reports, policies, procedures, software improvements, databases, and any other products and processes, whether in written or electronic form, shall remain the exclusive property of and shall inure to the benefit of County as works for hire; Contractor shall not use, sell, disclose, or obtain any other compensation for such works for hire. In addition, Contractor may not, with regard to all work, work product, deliverables, or works for hire required by this Agreement, apply for, in its name or otherwise, any copyright, patent, or other property right, and acknowledges that any such property right created or developed remains the exclusive right of County. Contractor shall not use deliverables in any manner for any other purpose without the express written consent of County.

**SECTION H. EMPLOYEES AND SUB-CONTRACTORS:** Contractor shall be solely responsible for payment of wages, salary, or benefits to any and all employees or contractors retained by Contractor in the performance of the Services. Contractor agrees to indemnify, defend, and hold

harmless County for any and all claims that may arise from Contractor's relationship to its employees and subcontractors.

**SECTION I. INSURANCE:** Contractor shall obtain and maintain insurance of the types and in the amounts set out below throughout the term of this Agreement with an insurer acceptable to County. Contractor shall assure that all subcontractors maintain like insurance. Compliance with the terms and conditions of this Section is a condition precedent to County's obligation to pay compensation for the Services, and Contractor shall not provide any Services under this Agreement unless and until Contractor has met the requirements of this Section. County requires Certificates of Insurance, or other evidence acceptable to County, stating that Contractor has met its obligation to obtain and maintain insurance and to assure that subcontractors maintain like insurance. Should any of the policies described below be cancelled before the expiration date thereof, notice shall be delivered in accordance with the policy provisions. General Liability Insurance, Automobile Liability Insurance, and Pollution Liability Insurance shall name County as an additional insured.

1. **General Liability Insurance:** ONE MILLION DOLLARS (\$1,000,000.00) per occurrence; TWO MILLION DOLLARS (\$2,000,000.00) aggregate.
2. **Workers' Compensation:** In an amount as may be required by law. County may immediately terminate this Agreement if Contractor fails to comply with the Worker's Compensation Act and applicable rules when required to do so.
3. **Automobile Liability Insurance for Contractor and its Employees:** ONE MILLION DOLLARS (\$1,000,000.00) combined single limit per occurrence; TWO MILLION DOLLARS (\$2,000,000.00) aggregate on any owned, and/or non-owned motor vehicles used in performing Services under this Agreement.
4. **Pollution Liability Insurance:** ONE MILLION DOLLARS (\$1,000,000.00) aggregate. Pollution Liability Insurance shall provide coverage for Services provided during the term of this Agreement and for a period of at least five (5) years thereafter.

**SECTION J. RECORDS:** Contractor shall maintain, throughout the term of this Agreement and for a period of six (6) years thereafter, records that indicate the date, time, and nature of the services rendered. Contractor shall make available, for inspection by County, all records, books of account, memoranda, and other documents pertaining to County at any reasonable time upon request.

**SECTION K. DUTY TO ABIDE:** Contractor shall abide by all applicable federal, state, and local laws, regulations, and policies and shall perform the Services in accordance with all applicable laws, regulations, and policies during the term of this Agreement.

**SECTION L. NON-DISCRIMINATION:** During the term of this Agreement, Contractor shall not discriminate against any employee or applicant for an employment position to be used in the performance of the obligations of Contractor under this Agreement, with regard to race, color, religion, sex, age, ethnicity, national origin, sexual orientation or gender identity, disability, or veteran status.

**SECTION M. CHOICE OF LAW:** The interpretation and enforcement of this Agreement shall be governed by and construed in accordance with the laws of the State of New Mexico.

**SECTION N. VENUE, FORUM NON-CONVENIENS, EXCLUSIVE STATE JURISDICTION:** County and Contractor knowingly, voluntarily, intentionally, and irrevocably agree that any and all legal proceedings related to this Agreement, or to any rights or any relationship between the parties arising therefrom, shall be solely and exclusively initiated, filed, tried, and maintained in

the First Judicial District Court of the State of New Mexico. County and Contractor each expressly and irrevocably waive any right otherwise provided by any applicable law to remove the matter to any other state or federal venue, consents to the jurisdiction of the First Judicial District Court of the State of New Mexico in any such legal proceeding, waives any objection it may have to the laying of the jurisdiction of any such legal proceeding. County and Contractor also agree that this term is a material inducement for each to enter this Agreement, and that both County and Contractor warrant and represent that each have had the opportunity to review this term with legal counsel.

**SECTION O. WAIVER OF JURY TRIAL:** In the event of any action or proceeding, (including without limitation, any claim, counterclaim, cross-claim or third party claim) arising out of or, relating to this Agreement, or the transaction contemplated by this Agreement, County and Contractor KNOWINGLY, VOLUNTARILY, INTENTIONALLY, AND IRREVOCABLY WAIVE ANY RIGHT TO A JURY TRIAL, and agree that a court shall determine and adjudicate all issues of law and fact with a jury trial being expressly waived. County and Contractor also agree that this waiver of a jury trial was a material inducement for each to enter this Agreement, and that both County and Contractor warrant and represent that each have had the opportunity to review this jury waiver with legal counsel.

**SECTION P. INDEMNITY:** Contractor shall indemnify, defend, and hold harmless County, its Council members, employees, agents, and representatives, from and against all liability, claims, demands, actions (legal or equitable), damages, losses, costs, or expenses, including attorney fees, of any kind or nature, to the extent that the liability, claims, demands, actions, damages, losses, costs, and expenses are caused by, or arise out of, the acts or omissions of the Contractor or Contractor's officers, employees, agents representatives, and subcontractors in the performance or breach of the Services under this Agreement.

**SECTION Q. FORCE MAJEURE:** Neither County nor Contractor shall be liable for any delay in the performance of this Agreement, nor for any other breach, nor for any loss or damage arising from uncontrollable forces such as fire, theft, storm, war, or any other force majeure that could not have been reasonably avoided by exercise of due diligence; provided, however, that the Party failing to perform shall (i) as soon as possible, inform the other Party of the occurrence of the circumstances preventing or delaying the performance of its obligations, and describe at a reasonable level of detail the circumstances causing such delay, and (ii) exert reasonable efforts to eliminate, cure, or overcome any of such causes and to resume performance of its Services with all possible speed. In such event, the non-performing Party may be excused from any further performance or observance of the obligation(s) so affected for as long as such circumstances prevail and such Party continues to use its best efforts to recommence performance or observance whenever and to whatever extent possible without delay.

**SECTION R. NON-ASSIGNMENT:** Contractor shall not assign this Agreement or any privileges or obligations herein and shall not novate this Agreement to another without the prior written consent of the [\[County Utilities Manager\]](#).

**SECTION S. LICENSES:** Contractor shall maintain all required licenses including, without limitation, all necessary professional and business licenses, throughout the term of this Agreement. Contractor shall require and shall assure that all of Contractor's employees and subcontractors maintain all required licenses including, without limitation, all necessary professional and business licenses.

**SECTION T. PROHIBITED INTERESTS:** Contractor agrees that it presently has no interest and shall not acquire any interest, direct or indirect, which would conflict in any manner or degree with the performance of its services hereunder. Contractor further agrees that it shall not employ any

person having such an interest to perform services under this Agreement. No County Council member or other elected official of County, or manager or employee of County shall solicit, demand, accept, or agree to accept, a gratuity or offer of employment contrary to Section 31-282 of the Los Alamos County Code.

#### **SECTION U. TERMINATION:**

1. **Generally.** The **[County Utilities Manager]** may terminate this Agreement with or without cause upon ten (10) days prior written notice to Contractor. Upon such termination, Contractor shall be paid for Services actually completed to the satisfaction of County at the rate set out in Section C. Contractor shall render a final report of the Services performed to the date of termination, and shall turn over to County originals of all materials prepared pursuant to this Agreement.
2. **Funding.** This Agreement shall terminate without further action by County on the first day of any County fiscal year for which funds to pay compensation hereunder are not appropriated by County Council. County shall make reasonable efforts to give Contractor at least ninety (90) days advance notice that funds have not been and are not expected to be appropriated for that purpose.

**SECTION V. NOTICE:** Unless otherwise provided in this Agreement, any notices required under this Agreement shall be made in writing. Notices shall be sent via 1) hand-delivery; 2) registered or certified mail; 3) a nationally recognized overnight courier service; or 4) electronic mail (with copy by mail or courier). All notices shall be sent to each party at the addresses set out in this section or any address later provided by such party in writing, with postage prepaid by the sender, and shall be deemed delivered upon hand delivery, verified proof of delivery by courier, or three (3) days after deposit in the United States Mail.

County:

**Project Manager**

Incorporated County of Los Alamos

**Address**

Los Alamos, New Mexico 87544

**E-mail:**

Contractor:

**Title**

**Company**

**Address**

With a copy to:

County Attorney's Office

1000 Central Avenue, Suite 340

Los Alamos, New Mexico 87544

**E-mail:**

**SECTION W. INVALIDITY OF PRIOR AGREEMENTS:** This Agreement supersedes all prior contracts or agreements, either oral or written, that may exist between the parties with reference to the services described herein, and expresses the entire agreement and understanding between the parties with reference to said services. It cannot be modified or changed by any oral promise made by any person, officer, or employee, nor shall any written modification of it be binding on County until approved in writing by both authorized representatives of County and Contractor. In the event of any conflict between the terms, conditions, and provisions of this Agreement, and the terms, conditions and provisions of any exhibits or attachments, the terms, conditions and provisions of this Agreement shall control and take precedence.

**SECTION X. NO IMPLIED WAIVERS:** The failure of County to enforce any provision of this Agreement is not a waiver by County of the provisions, or of the right thereafter, to enforce any provision(s).

**SECTION Y. SEVERABILITY:** If any provision of this Agreement is held to be unenforceable for any reason: (i) such provision shall be reformed only to the extent necessary to make the intent of the language and purpose of the Agreement enforceable; and (ii) all other provisions of this Agreement shall remain in effect so long as the substantive purpose of the Agreement is possible.

**SECTION Z. CAMPAIGN CONTRIBUTION DISCLOSURE FORM:** A Campaign Contribution Disclosure Form is attached as Exhibit **X**. Contractor must submit this form with this Agreement, if applicable.

OR

**SECTION Z. CAMPAIGN CONTRIBUTION DISCLOSURE FORM:** A Campaign Contribution Disclosure Form was submitted as part of the Contractor's Response and is incorporated herein by reference for all purposes.

**SECTION AA. LEGAL RECOGNITION OF ELECTRONIC SIGNATURES:** Pursuant to NMSA 1978 § 14-16-7, this Agreement may be signed by electronic signature.

**SECTION AB. DUPLICATE ORIGINAL DOCUMENTS:** This document may be executed in two (2) counterparts, each of which shall be deemed an original.

**SECTION AC. NEGOTIATED TERMS:** This Agreement reflects negotiated terms between the parties, and each party has participated in the preparation of this Agreement with the opportunity to be represented by counsel, such that neither party shall be considered to be the drafter of this Agreement or any of its provisions for the purpose of any statute, case law, or rule of interpretation or construction that would or might cause any provision to be construed against the drafter of this Agreement.

**SECTION AD. CONFIDENTIAL INFORMATION:** **[REMOVE IF NOT APPLICABLE]** Any confidential information of one party that is provided to the other party during the term of this Agreement shall be kept confidential and shall not be made available to any individual or organization in accordance with the Confidential Information Disclosure Statement in Exhibit **X**. The Confidential Information Disclosure Statement shall be completed by Contractor as a condition precedent and submitted as part of this Agreement. Its terms shall govern as if fully set forth herein.

**IN WITNESS WHEREOF,** the parties have executed this Agreement on the date(s) set forth opposite the signatures of their authorized representatives to be effective for all purposes on the date first written above.

**ATTEST**

**INCORPORATED COUNTY OF LOS ALAMOS**

\_\_\_\_\_  
**NAOMI D. MAESTAS**  
COUNTY CLERK

BY: \_\_\_\_\_  
**PHILO S. SHELTON, III P.E.**                      **DATE**  
UTILITIES MANAGER

**Approved as to form:**

\_\_\_\_\_  
**J. ALVIN LEAPHART**  
COUNTY ATTORNEY



\_\_\_\_\_, A \_\_\_\_\_  
CORPORATION

BY: \_\_\_\_\_  
DATE

NAME: \_\_\_\_\_

TITLE: \_\_\_\_\_

**SAMPLE SERVICES AGREEMENT AGRXX-XXX**  
**Exhibit X**  
**[REMOVE EXHIBIT IF NOT APPLICABLE]**  
**Confidential Information Disclosure Statement**

The Incorporated County of Los Alamos is a governmental entity subject to certain disclosure laws including, but not limited to, the New Mexico Inspection of Public Records Act, NMSA 1978, §§ 14-2-1, et seq. Nothing in this Agreement is intended to diminish or expand the application of any applicable disclosure laws to any proprietary or confidential information.

This Confidential Information Disclosure Statement ("Statement") defines obligations and waivers related to Confidential Information disclosed pursuant to the above referenced Agreement between County and Contractor. County and Contractor agree to the following:

1. Statement Coordinator – Each party designates the following person as its Statement Coordinator for coordinating the disclosure or receipt of Confidential Information:

	Contractor	County
<b>Name:</b>		
<b>Title:</b>		
<b>Address:</b>		
<b>City/State/Zip:</b>		Los Alamos, New Mexico 87544
<b>Email:</b>		

2. Definitions:
  - a) **Confidential Information** - any form of information, in any format, disclosed by the Discloser to the Recipient and identified in writing as confidential.
  - b) **Discloser** - the party disclosing Confidential Information.
  - c) **Exception** – An exception is satisfied if the Confidential Information disclosed: (i) was in Recipient's possession prior to receipt from Discloser, (ii) is publicly known or readily ascertainable by legal means, (iii) is lawfully received by Recipient from a third party without a duty of confidentiality, (iv) is disclosed by Discloser to a third party without a duty of confidentiality on the third party, (v) is independently developed or learned by Recipient, or (vi) is disclosed by Recipient with Discloser's prior written approval.
  - d) **Recipient** – the party receiving Confidential Information.
3. Obligations – Recipient shall protect and ensure its participating subcontractors, agents, or associates shall protect all Confidential Information by using the same degree of care, but no less than a reasonable degree of care, to prevent the unauthorized use, dissemination, or publication of the Confidential Information as Recipient uses to protect its own information of a like nature. If any person or entity requests or demands, by subpoena or otherwise, all or any portion of the Confidential Information provided by one party to another, the party receiving such request shall immediately notify the Discloser of such request or demand. The party receiving the request or demand shall independently determine whether the information sought is subject to disclosure under applicable law including the New Mexico Inspection of Public Records Act. If the party receiving the request or demand determines that the information is subject to disclosure, it shall notify the Discloser of its intent to permit the disclosure with sufficient time to permit the Discloser to invoke the jurisdiction of an appropriate court or administrative body to raise any legitimate objections or defenses it may have to the disclosure. In the absence of an appropriate order prohibiting the disclosure, the party receiving the request or demand shall permit and proceed with the disclosure without incurring any duty, obligation or liability to the Discloser.

**Exhibit B**  
**CERTIFICATION REGARDING DEBARMENT, SUSPENSION, AND**  
**OTHER RESPONSIBILITY MATTERS – PRIMARY COVERED TRANSACTIONS**  
**RFP NO: 25-13**

**RFP Name: Removal of Sodium Sulfur Battery System**

**\*This document should be returned with RFP submittal.\***

- (1) I or We, \_\_\_\_\_ (the "Offeror/Bidder") hereby certify to the best of our knowledge and belief that neither the Offeror/Bidder nor any of its principals:
- (a) are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions by any federal, state, or local department or agency; and
  - (b) have, within a 3-year period preceding this certification, been convicted of or had a civil judgment rendered against them for: commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (federal, state, or local) transaction or contract under a public transaction; violation of federal or state antitrust statutes; or commission of embezzlement, theft, forgery, bribery; falsification or destruction of records; making false statements; or receiving stolen property; and
  - (c) are presently indicted for or otherwise criminally or civilly charged by a governmental entity (federal, state, or local) with commission of any of the offenses enumerated in paragraph (1)(b) of this certification; and
  - (d) are not current or former County employees. If an Offeror/Bidder is a current or former county employee, Offeror/Bidder shall provide additional information as described in paragraph (2) of this certification; and
  - (e) are not considered to be an "immediate family member" of a County employee or public official. Immediate family means the employee's or public official's spouse, parents, step-parents, child, step-child, sibling, step-sibling, half-sibling, grandparent, grandchild, aunt, uncle, niece, nephew, or their in-laws, or an individual claimed by the public official or his/her spouse as a dependent under the United States Internal Revenue Code; and
  - (f) have within a 3-year period preceding this certification had one or more public transactions or contracts (federal, state, or local) terminated for cause or default.
- (2) If we are unable to certify to any of the statements in this certification, we shall attach an explanation hereto.
- (3) Certification to any of the statements in this certification will be thoroughly reviewed, and may not necessarily preclude the Offeror/Bidder from consideration for award.
- (4) Falsification of any statement in this Form shall constitute grounds for non-consideration of the Offeror's/Bidders proposal or bid or rescinding of a contract award.

\_\_\_\_\_  
Date

\_\_\_\_\_  
Authorized Representative's Signature

\_\_\_\_\_  
Print Name

\_\_\_\_\_  
Print Title

**Exhibit C**  
**Campaign Contribution Disclosure Form**  
**RFP NO:25-13**  
**RFP Name: Removal of Sodium Sulfur Battery System**

**\*This document should be returned with RFP submittal.\***

Any prospective contractor seeking to enter into a contract with the Incorporated County of Los Alamos must file this form disclosing whether they, a family member or a representative of the prospective contractor has made a campaign contribution to an applicable public official during the two (2) years prior to the date on which prospective contractor submits a proposal or, in the case of a sole source or small purchase contract, the two (2) years prior to the date prospective contractor signs the contract, if the aggregate total of contributions given by the prospective contractor, a family member or a representative of the prospective contractor to the public official exceeds TWO HUNDRED FIFTY DOLLARS (\$250.00) over the two (2) year period.

THIS FORM MUST BE FILED BY ANY PROSPECTIVE CONTRACTOR WHETHER OR NOT THEY, THEIR FAMILY MEMBER, OR THEIR REPRESENTATIVE HAS MADE ANY CONTRIBUTIONS SUBJECT TO DISCLOSURE.

The following definitions apply:

**“Applicable public official”** means a person elected to an office or a person appointed to complete a term of an elected office, who has the authority to award or influence the award of the contract for which the prospective contractor is submitting a competitive sealed proposal or who has the authority to negotiate a sole source or small purchase contract that may be awarded without submission of a sealed competitive proposal.

**“Campaign Contribution”** means a gift, subscription, loan, advance or deposit of money or other things of value, including the estimated value of an in-kind contribution, that is made to or received by an applicable public official or any person authorized to raise, collect or expend contributions on that official's behalf for the purpose of electing the official to either statewide or local office. “Campaign Contribution” includes the payment of a debt incurred in an election campaign, but does not include the value of services provided without compensation or unreimbursed travel or other personal expenses of individuals who volunteer a portion or all of their time on behalf of a candidate or political committee, nor does it include the administrative or solicitation expenses of a political committee that are paid by an organization that sponsors the committee.

**“Contract”** means any agreement for the procurement of items of tangible personal property, services, professional services, or construction.

**“Family member”** means a spouse, father, mother, child, father-in-law, mother-in-law, daughter-in-law or son-in-law of:  
(a) a prospective contractor, if the prospective contractor is a natural person; or  
(b) an owner of a prospective contractor.

**“Pendency of the procurement process”** means the time period commencing with the public notice of the request for proposals and ending with the award of the contract or the cancellation of the request for proposals.

**“Person”** means any corporation, partnership, individual, joint venture, association or any other private legal entity.



**Exhibit D**  
**VERIFICATION OF AUTHORIZED OFFEROR**  
**RFP NO: 25-13**  
**RFP Name: Removal of Sodium Sulfur Battery System**

**\*This document should be returned with RFP submittal.\***

Sec. 31-261. - State and local preferences.

(a) *Definitions.* For the purposes of this section:

- (1) The terms "resident business" and "resident veteran business" shall be defined as set out in NMSA 1978, § 13-1-21;
- (2) The term "local" as applied to a business shall mean that it meets the requirements of the above definition, maintains its principal office and place of business in Los Alamos County, and has a required Los Alamos County business license.

(b) *Requirements for preference qualification.* The chief purchasing officer shall determine if a preference is applicable to a particular bid or offer on a case-by-case basis. A bidder or offeror must submit a written request for preference, with a copy of the state-issued preference certificate, with its bid or proposal to qualify for this preference.

- (1) If a corporation, it shall be incorporated in New Mexico and maintain its principal office and place of business in the state;
- (2) A person shall have qualified with the state chief purchasing officer as a resident business or resident veteran business and obtained a certification number as provided in NMSA 1978, § 13-1-22.

(c) *Preference factor.*

- (1) The preference factor for qualifying resident and local businesses applied to bids and proposals shall be five percent.
- (2) The preference factor for qualifying resident veteran businesses shall be in accordance with the requirements set forth in NMSA 1978, § 13-1-21.

(d) *Invitations for bids.* When bids are received, the price quoted by the qualifying vendor shall be multiplied by 0.95. After application of the preference factor, the contract shall be awarded to the lowest bidder. If one or more low prices are equal, the bid shall be awarded with respect to the next category of offerors listed below, and the next, until an offer qualifies for award. The priority of categories of offers is as follows:

- (1) Local business;
- (2) Resident business.

(e) *Requests for proposals.* When proposals are received, the total evaluation score with or without the cost factor of each proposal received from a qualifying vendor shall be multiplied by 1.05. After application of the factor, the contract shall be awarded to the highest score. If one or more scores are equal, the same procedure shall be followed with respect to the next category of offerors listed, and the next, until an offer qualifies for award. The priority of categories of offerors is the same as listed in subsection (d) of this section.

(f) *Exemptions from preferences.* The resident and local preference specified in this article shall not be applied:

- (1) To requests for qualifications;
- (2) To any purchase of goods or services in excess of \$500,000.00;
- (3) When the expenditure of federal funds designated in whole or in part for a specific purchase is involved; or
- (4) When the expenditure of grant funds, a condition of which prohibits a local preference, is involved.

(Ord. No. 02-098, § 2, 12-2-2008; Ord. No. 02-305, § 8, 2-25-2020)

Are you requesting Preference?

☐ YES

☐ NO

By answering "yes," the bidder or offeror is submitting a written request for preference.

A Bidder or Offeror must submit a copy of the state-issued preference certificate with its bid or proposal to qualify for this preference.

Having read the proposal conditions and examined the scope of services and deliverables for this RFP, this Proposal is hereby submitted by:

\_\_\_\_\_  
Signature and Printed Name of Authorized Offeror Title

\_\_\_\_\_  
Organization's Legal Name State of Incorporation

\_\_\_\_\_  
Email Address

\_\_\_\_\_  
Mailing Address City State Zip Code

\_\_\_\_\_  
Physical Address City State Zip Code

\_\_\_\_\_  
Telephone No.

\_\_\_\_\_  
Federal Tax I.D. # NM CRS # (if located in-state)

\_\_\_\_\_  
Contract Manager Printed Name, Title and Email Address

If your firm meets the definition of one or more of the types of business described below as defined by the Small Business Administration, please check the appropriate box:

- ☐ Small Business
- ☐ Woman-owned Business
- ☐ Minority-owned Business

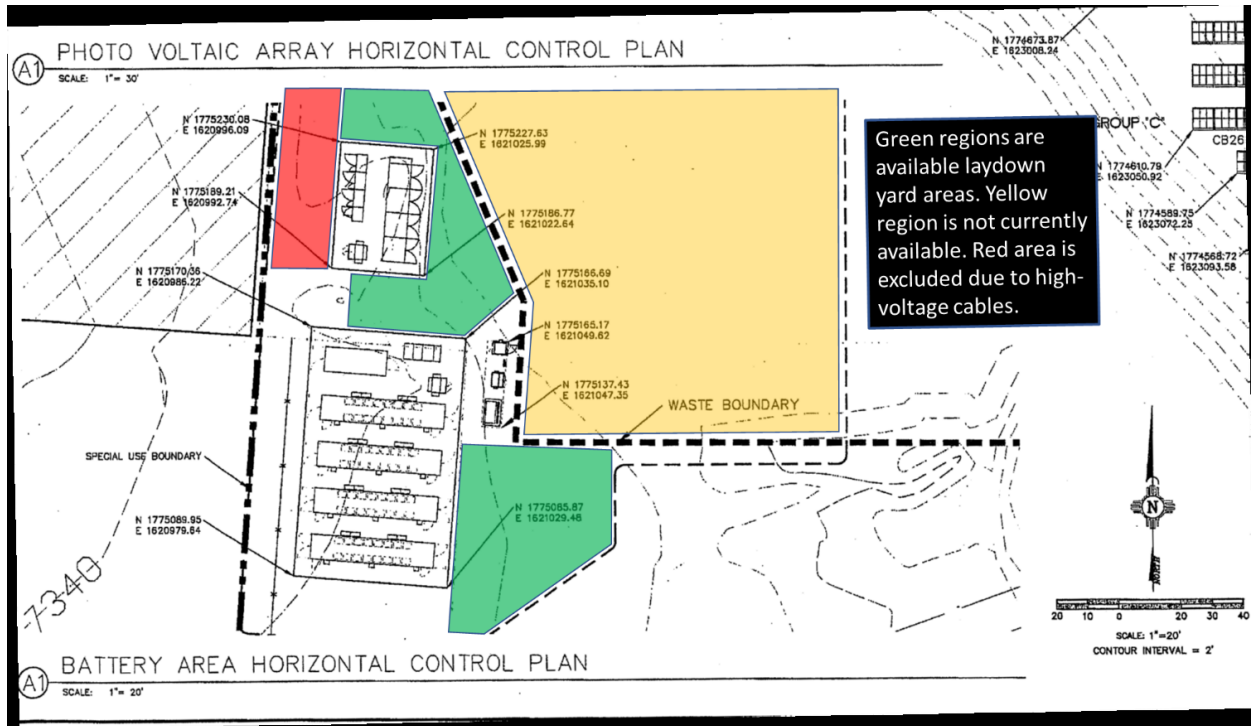


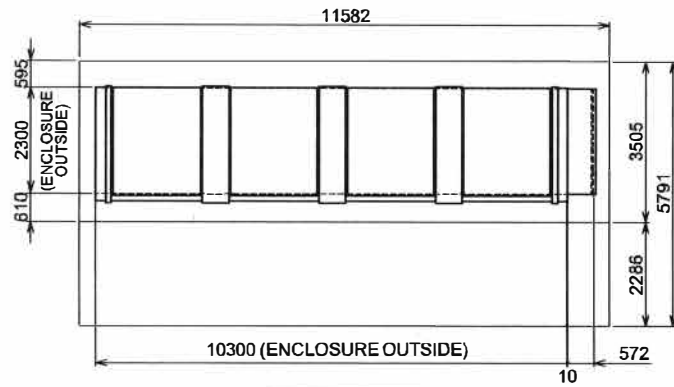
**Exhibit E**  
**COST SUMMARY SHEET**  
**RFP NO: 25-13**  
**RFP Name: Removal of Sodium Sulfur Battery System**

**\*Offerors own Cost attachment shall be returned with the RFP submittal.\***

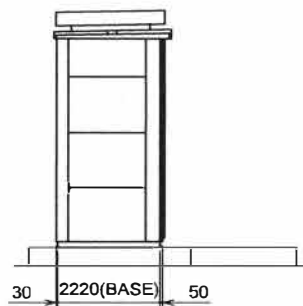
1. Propose, using Offeror's own document, costs for all services, defined clearly in individual line items, and any optional services Offeror may provide that may not be otherwise identified in the requested Scope of Services of the RFP. The Cost Summary should include, at a minimum:
  - a. Costs to complete all tasks described in the Offeror's Proposal and Scope of Services;
  - b. A description of how costs are charged for travel and whether they are charged as direct reimbursable costs.
  - c. Hourly rates by classification, if applicable.
  - d. If recycling of materials such as battery cells or connectors is to occur as a part of Offerors proposal, the Offeror must describe the value of scrap materials net of Offeror's removal expenses in the cost proposal.
2. List the cost of optional or additional services, if any, as individual separate line items to facilitate the evaluation of these optional services.
3. Add a narrative to describe cost categories and how costs are calculated if such details would assist in the consideration of the cost proposal.

**Exhibit "F"**  
**Laydown Area**  
**RFP NO: 25-13**  
**RFP Name: Removal of Sodium Sulfur Battery System**

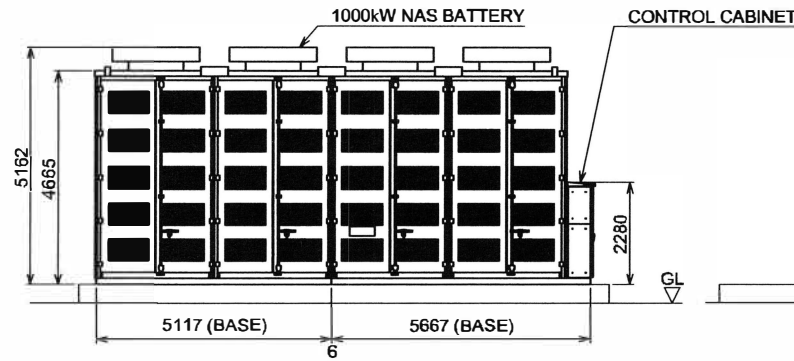




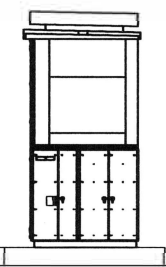
PLAN VIEW



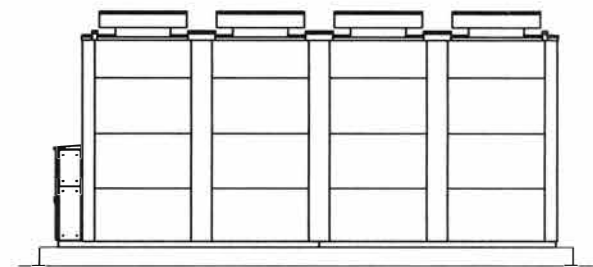
LEFT SIDE VIEW





FRONT VIEW

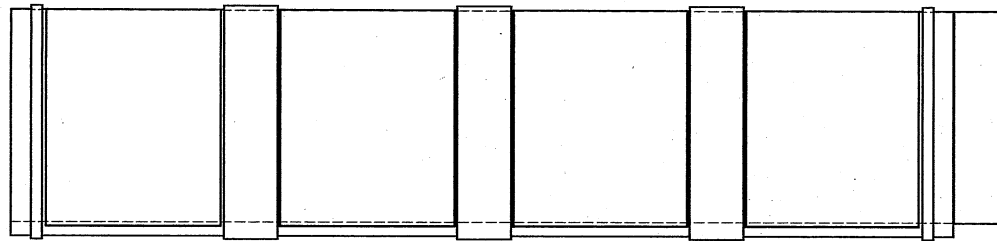


RIGHT SIDE VIEW

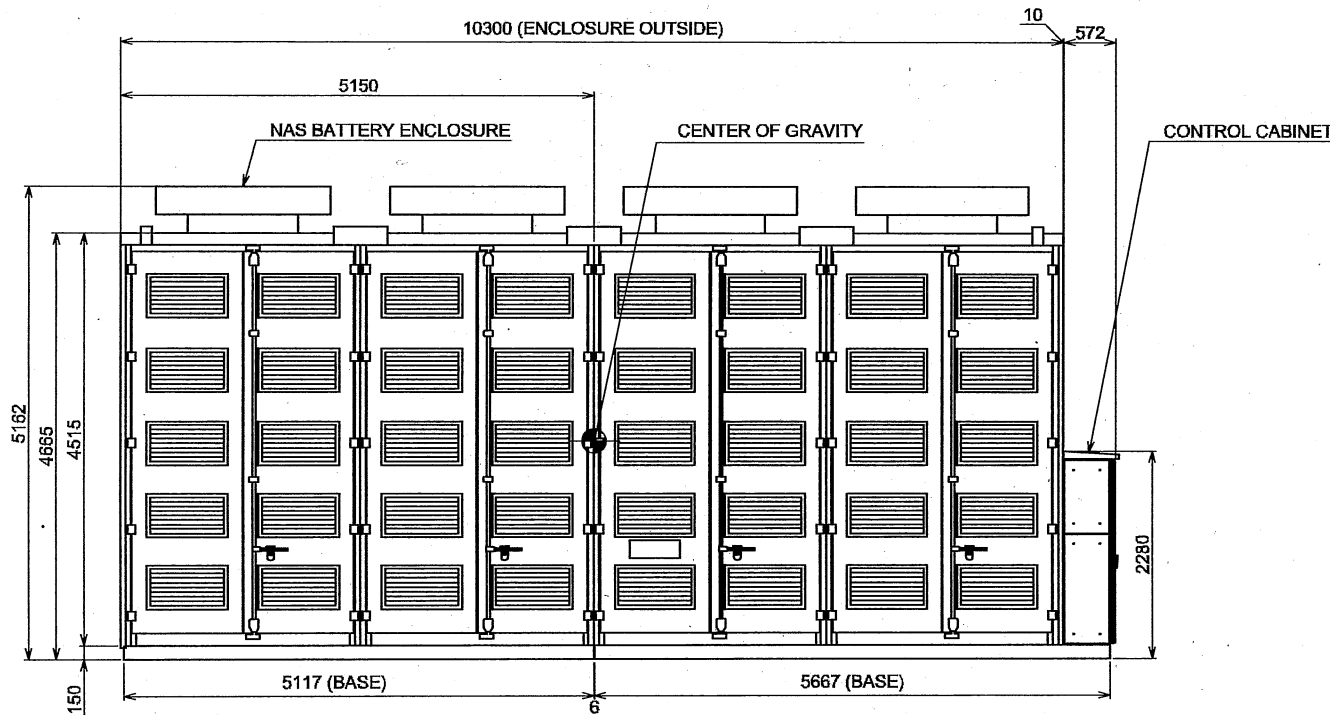


REAR VIEW

Revisions									Approved by Abe	Project <b>NEDO NM Smart Grid Proj.</b>		
									Scale 1:80		Checked by Hatta	Title <b>1000kW NAS BATTERY ARRANGEMENT</b>
									Unit mm		Designed by Ito	
											Date 16.Feb.2010	
No.	Contents	Date	App.	Che.	Des.	Dra.			NGK INSULATORS,LTD.	CAD FILE No.	NP201003_PLN_A_03.dwg	

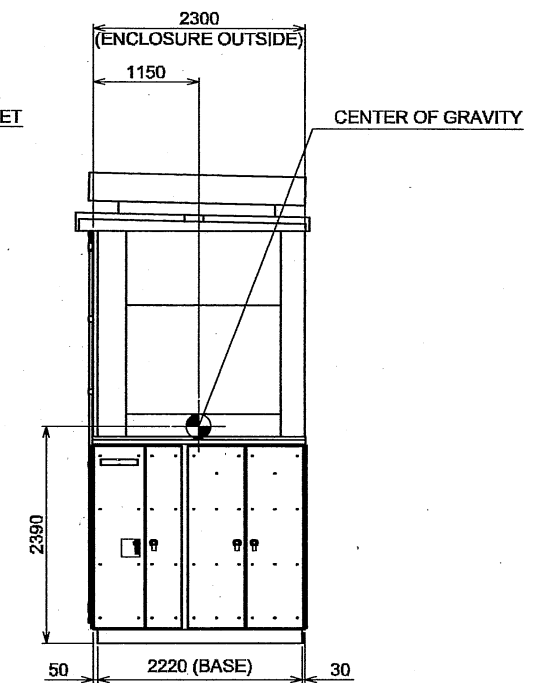


PLAN VIEW



FRONT VIEW

1000kW NAS BATTERY WEIGHT	
50kW BATTERY MODULE	70.0ton(3.5×20)
FRAME & BASE	8.6ton
ENCLOSURE	6.9ton
CONTROL CABINET	1.5ton
TOTAL WEIGHT	87.0ton
FLOOR WEIGHT CAPACITY	3.6ton/m²



RIGHT SIDE VIEW

Revisions										Approved by Abe		Project NEDO NM Smart Grid Proj.	
Scale 1:40										Checked by Hatta		Title EXTERNAL ARRANGEMENT	
Unit mm										Designed by Ito		Drawing No. PLNP344-A004	
Date 16.Feb.2010										Drawn by Kito		Sh. Rev. 0	
No.										Contents		CAD FILE No. NP201003_PLN_A_04.dwg	
Date										App.		Des.	
Date										App.		Des.	
Date										App.		Des.	
Date										App.		Des.	